## **Green Briar North and South**

## Investment Property - Buy & Hold

9819 102 Ave, Fort St. John, BC V1J 2C9 Multi-Family · 24 Units · 0 Sq.Ft.

Green Briar North and South - Building Package Comprised of 2 X 11 Unit Buildings in Downtown Fort St John, BC!

\$ 2,100,000 Purchase Price · \$ 2,100,000 ARV \$ 471,500 Cash Needed · \$ 4,022/mo Cash Flow · 7.2% Cap Rate · 10.2% COC

## Prepared by:



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Fort St John, BC



# **Property Description**

### **ADDRESS**

9819 102 Ave

Fort St. John, BC V1J 2C9

#### **DESCRIPTION**

Property Type: Multi-Family
Year Built: 1978
Parking: Off-Street
Zoning: RM2

**UNIT INFORMATION** 

Total Units/Spaces: 24

Total Square Footage: 0

#### **UNITS & RENT ROLL**

22 Units - Residential (2 Bedroom Unit)

2 Beds / 1 Baths / 0 Sq.Ft.

Gross Rent: \$ 920 Per Month

## 2 Units - Residential (1 Bedroom)

1 Beds / 1 Baths / 0 Sq.Ft.

Gross Rent: \$ 700 Per Month





# **Purchase Analysis & Returns**

### **PURCHASE**

#### \$ 2,100,000 Purchase Price: \$ 1,680,000 Amount Financed: \$ 420,000 **Down Payment:** \$ 51,500 **Purchase Costs:** + \$0 Rehab Costs: + \$471,500 **Total Cash Needed:** \$ 2,100,000 After Repair Value: ARV Per Square Foot: \$0 \$0 Price Per Square Foot: \$87,500 Price Per Unit:

## FINANCING (PURCHASE)

Loan Type:	Amortizing, 30 Year
Interest Rate:	4.5%
Financing Of:	Price (80%)
Loan Amount:	\$ 1,680,000
LTC / LTV:	80% / 80%

Loan Payment: \$ 8,512 Per Month \$ 102,148 Per Year

## RETURNS & RATIOS (Year 1)

Cap Rate (Purchase/Market):	7.2% / 7.2%
Cash on Cash Return:	10.2%
Return on Equity:	8.7%
Return on Investment:	8.6%
Internal Rate of Return:	8.6%
Rent to Value:	1%
Gross Rent Multiplier:	8.09
Equity Multiple:	1.09
Break Even Ratio:	79.1%
Debt Coverage Ratio:	1.47
Debt Yield:	9%

## **ASSUMPTIONS & PROJECTIONS**

Rehab Cost Overrun:	0%
Vacancy Rate:	3%
Appreciation:	5% Per Year
Income Increase:	5% Per Year
Expense Increase:	3% Per Year
Selling Costs:	4% of Sales Price

### **PURCHASE COSTS**

Appraisal:	\$ 1,500
Home Inspection:	\$ 2,000
Property Transfer Taxes:	\$ 44,000
Legal Fees:	\$ 3,000
GST:	\$ 0
Title Insurance:	\$ 1,000
Total:	\$ 51,500

# **Rehab Costs**

Exterior:	\$ 0
Interior:	\$0
Electrical:	\$0
Plumbing:	\$0
Appliances:	\$0
Landscaping:	\$0
Cost Overrun (0%):	\$0
Total:	\$ 0
Total Per Square Foot:	\$0

# Cash Flow (Year 1)

		Monthly	Yearly
CASH FLOW			
Gross Rent:		\$ 21,640	\$ 259,680
Vacancy (3%):	-	\$ 649	\$ 7,790
Other Income:	+	\$ 150	\$ 1,800
Operating Income:	=	\$ 21,141	\$ 253,690
Operating Expenses (40.7%):	-	\$ 8,607	\$ 103,278
Net Operating Income:	=	\$ 12,534	\$ 150,412
Loan Payments:	-	\$ 8,512	\$ 102,148
Cash Flow:	=	\$ 4,022	\$ 48,264
Cash Flow Per Unit:		\$ 168	\$ 2,011
		Monthly	Voorly
OTHER INCOME		Monthly	Yearly
		<b>^</b> 0	<b>^</b> 0
Parking:		\$ 0 0.150	\$0
Laundry:		\$ 150	\$ 1,800
Storage Rental:		\$ 0	\$0
Total:		\$ 150	\$ 1,800
		Monthly	Yearly
EXPENSES		,	, , ,
Property Taxes:		\$ 1,165	\$ 13,984
Insurance:		\$ 1,333	\$ 16,000
Landscaping / Snow		\$ 417	\$ 5,000
Removal:			
Property Management:		\$ 1,050	\$ 12,594
Repairs And Maintenance:		\$ 1,500	\$ 18,000
Janitorial and Cleaning:		\$ 667	\$ 8,000
Hydro:		\$ 183	\$ 2,200
Natural Gas:		\$ 1,333	\$ 16,000
Water / Sewer:		\$ 708	\$ 8,500
Garbage Removal:		\$ 250	\$ 3,000

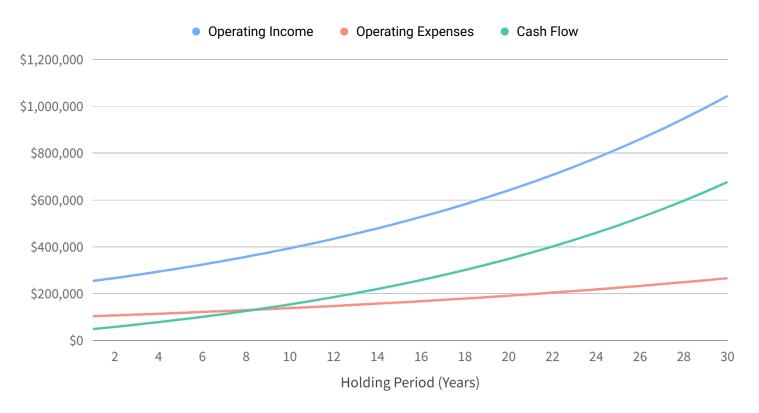
Total: \$ 8,607 \$ 103,278

# **Buy & Hold Projections**

APPRECIATION	APPRECIATION INCOME INCREASE EXPENSE INCRE		NSE INCREASES	REASES SELLING COSTS		
5% Per Year	5	5% Per Year	3% Per Year		4% of Price	
	Year 1	Year 3	Year 5	Year 10	Year 20	Year 30
INCOME						
Gross Rent:	\$ 259,680	\$ 286,297	\$ 315,643	\$ 402,849	\$ 656,198	\$ 1,068,878
Vacancy: Vacancy Rate:	- \$ 7,790 3%	- \$ 8,589 3%	- \$ 9,469 3%	- \$ 12,085 3%	- \$ 19,686 3%	- \$ 32,066 3%
Other Income:	+ \$ 1,800	+ \$ 1,985	+ \$ 2,188	+ \$ 2,792	+ \$ 4,549	+ \$ 7,409
Operating Income: Income Increase:	= \$ 253,690 5%	= <b>\$ 279,693</b> 5%	= \$ 308,362 5%	<b>= \$ 393,556</b> 5%	= \$ 641,061 5%	= \$ 1,044,221 5%
EXPENSES						
Property Taxes:	\$ 13,984	\$ 14,836	\$ 15,739	\$ 18,246	\$ 24,521	\$ 32,954
Insurance:	+ \$ 16,000	+ \$ 16,974	+ \$ 18,008	+ \$ 20,876	+ \$ 28,056	+ \$ 37,705
Landscaping / Snow Removal:	+ \$ 5,000	+ \$ 5,305	+ \$ 5,628	+ \$ 6,524	+ \$ 8,768	+ \$ 11,783
Property Management:	+ \$ 12,594	+ \$ 13,885	+ \$ 15,309	+ \$ 19,538	+ \$ 31,826	+ \$ 51,841
Repairs And Maintenance:	+ \$ 18,000	+ \$ 19,096	+ \$ 20,259	+ \$ 23,486	+ \$ 31,563	+ \$ 42,418
Janitorial and Cleaning:	+ \$ 8,000	+ \$ 8,487	+ \$ 9,004	+ \$ 10,438	+ \$ 14,028	+ \$ 18,853
Hydro:	+ \$ 2,200	+ \$ 2,334	+ \$ 2,476	+ \$ 2,871	+ \$ 3,858	+ \$ 5,184
Natural Gas:	+ \$ 16,000	+ \$ 16,974	+ \$ 18,008	+ \$ 20,876	+ \$ 28,056	+ \$ 37,705
Water / Sewer:	+ \$ 8,500	+ \$ 9,018	+ \$ 9,567	+ \$ 11,091	+ \$ 14,905	+ \$ 20,031
Garbage Removal:	+ \$ 3,000	+ \$ 3,183	+ \$ 3,377	+ \$ 3,914	+ \$ 5,261	+ \$ 7,070
Operating Expenses: Expense Increase:	= \$ 103,278 3%	= \$ 110,092 3%	<b>= \$ 117,375</b> 3%	<b>= \$ 137,860</b> 3%	<b>= \$ 190,842</b> 3%	<b>= \$ 265,544</b> 3%
CASH FLOW						
Operating Income:	\$ 253,690	\$ 279,693	\$ 308,362	\$ 393,556	\$ 641,061	\$ 1,044,221
Operating Expenses: Expense Ratio:	- \$ 103,278 40.7%	- \$ 110,092 39.4%	- \$ 117,375 38.1%	- \$ 137,860 35%	- \$ 190,842 29.8%	- \$ 265,544 25.4%
Net Operating Income:	= \$ 150,412	= \$ 169,601	= \$ 190,987	= \$ 255,696	= \$ 450,219	= \$ 778,677
Loan Payments:	- \$ 102,148	- \$ 102,148	- \$ 102,148	- \$ 102,148	- \$ 102,148	- \$ 102,148
Cash Flow:	= \$ 48,264	= \$ 67,453	= \$ 88,839	= \$ 153,548	= \$ 348,071	= \$ 676,529
Cash Flow Per Unit:	\$ 2,011	\$ 2,811	\$ 3,702	\$ 6,398	\$ 14,503	\$ 28,189
TAX BENEFITS & DEDUCTION	ONS					
Operating Expenses:	\$ 103,278	\$ 110,092	\$ 117,375	\$ 137,860	\$ 190,842	\$ 265,544
Loan Interest:	+ \$ 75,046	+ \$ 72,498	+ \$ 69,711	+ \$ 61,544	+ \$ 38,522	+ \$ 2,447
Total Deductions:	= \$ 178,324	= \$ 182,590	= \$ 187,086	= \$ 199,404	= \$ 229,364	= \$ 267,991

	Year 1	Year 3	Year 5	Year 10	Year 20	Year 30
EQUITY ACCUMULATION						
Property Value: Appreciation:	\$ 2,205,000 5%	\$ 2,431,013 5%	\$ 2,680,191 5%	\$ 3,420,679 5%	\$ 5,571,925 5%	\$ 9,076,079 5%
Loan Balance: LTV Ratio:	- \$ 1,652,898 75%	- \$ 1,594,901 65.6%	- \$ 1,531,453 57.1%	- \$ 1,345,503 39.3%	- \$ 821,347 14.7%	- \$ 0 -
Total Equity:	= \$ 552,102	= \$ 836,112	= \$ 1,148,738	= \$ 2,075,176	= \$ 4,750,578	= \$ 9,076,079
SALE ANALYSIS						
Equity:	\$ 552,102	\$ 836,112	\$ 1,148,738	\$ 2,075,176	\$ 4,750,578	\$ 9,076,079
Selling Costs (4%):	- \$ 88,200	- \$ 97,241	- \$ 107,208	- \$ 136,827	- \$ 222,877	- \$ 363,043
Sale Proceeds:	= \$ 463,902	= \$ 738,872	= \$ 1,041,530	= \$ 1,938,349	= \$ 4,527,701	= \$ 8,713,036
Cumulative Cash Flow:	+ \$ 48,264	+ \$ 173,314	+ \$ 340,009	+ \$ 971,398	+ \$ 3,492,363	+ \$ 8,639,308
Total Cash Invested:	- \$ 471,500	- \$ 471,500	- \$ 471,500	- \$ 471,500	- \$ 471,500	- \$ 471,500
Total Profit:	= \$ 40,666	= \$ 440,686	= \$ 910,039	= \$ 2,438,247	= \$ 7,548,564	= \$ 16,880,844
INVESTMENT RETURNS						
Cap Rate (Purchase Price):	7.2%	8.1%	9.1%	12.2%	21.4%	37.1%
Cap Rate (Market Value):	6.8%	7%	7.1%	7.5%	8.1%	8.6%
Cash on Cash Return:	10.2%	14.3%	18.8%	32.6%	73.8%	143.5%
Return on Equity:	8.7%	8.1%	7.7%	7.4%	7.3%	7.5%
Return on Investment:	8.6%	93.5%	193%	517.1%	1,601%	3,580.2%
Internal Rate of Return:	8.6%	26.6%	27.5%	25.5%	23.2%	22.4%
FINANCIAL RATIOS						
Rent to Value:	1%	1%	1%	1%	1%	1%
Gross Rent Multiplier:	8.49	8.49	8.49	8.49	8.49	8.49
Equity Multiple:	1.09	1.93	2.93	6.17	17.01	36.8
Break Even Ratio:	79.1%	74.1%	69.5%	59.6%	44.6%	34.4%
Debt Coverage Ratio:	1.47	1.66	1.87	2.5	4.41	7.62
Debt Yield:	9.1%	10.6%	12.5%	19%	54.8%	-

## **Cash Flow Over Time**



## **Equity Over Time**



# **Property Photos**





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